

Blake Ellinor Video Bio

My favorite part about the work that I do is getting to connect with my clients. So being able to develop relationships on a personal level and not just be a service provider on an annual basis. Develop those relationships really makes you a good go-to source for your clients, and they can call you throughout the year with questions and kind of be that trusted advisor, so, I really do think that's one of the most rewarding aspects of this role that I perform.

The most rewarding thing about my job is the client satisfaction piece of the job. Getting to the end of an engagement and having the client express a positive feedback for the process that they just went through with me and our team is a great feeling. This is highlighted by newer client contacts that are unfamiliar to the process. Having them express Hey, that was so stress free. You guys made it simple is a really, really rewarding piece of my role.