

Buying a practice may be the most important financial and professional decision you make. There are multitude of factors to consider and the process can be very daunting.

Hi, I'm Matt Vanderloo a principal with SVA. When buying a practice there are many considerations including the purchase price, financing the purchase and the structure of the deal. You will need to assess the tangible and intangible assets including inventory, equipment and goodwill. All of these decisions will impact the taxes, profitability and cash flow of your practice for many years. Every transaction has a logical and emotional component for the buyer and the seller. Having a third party who is experienced in practice acquisitions makes the process more efficient and effective. SVA has years of experience helping professionals purchase their own practices and buying into group practices. We will work closely with you through the entire process and provide you with the specific services from the beginning of your search for a practice, to the successful purchase of your practice. As you establish your practice we can help you analyze your financial reporting, set productivity goals, design compensation plans and right size your staff. Benchmarking your practice against industry norms and similar practices is vital to ensure that your practice is as profitable as possible. We have helped many professionals purchase and grow practices and look forward to working with you to achieve your personal and professional goals.