

Selling your practice, or even selling a part of your practice to a new partner, is a huge decision in your career. Much of your professional career has been devoted to growing and improving your practice. When you're ready to sell your practice how do you know what the sale price should be, how the deal should be structured, the tax impact of the sale, and ultimately your expected cash flow? How do you know if you're getting the maximum value for your practice?

Hi, I'm Matt Vanderloo a Principal with SVA. Selling your practice is often a once in a lifetime opportunity. Understanding the value of your practice and how you can increase the value of your practice is vital. To get top dollar for your practice you should evaluate your productivity, your fees, your overhead expenses, and your insurance contracts. SVA can work with you from before you put your practice up for sale through the closing date of the sale.

SVA will work to ensure the transition meets your goals and objectives. Our experts have an in depth understanding of medical and dental practices and can help you grow the value of your practice to maximize the sales price. We will help you negotiate with the buyer and allocate the sales price to maximize your tax benefits and your cash flow from the sale.

When you are ready, make SVA your first call for help with the sale of your practice. We are here to help you through the sales process from the beginning to the end.