

Dental Practice Production Analysis

Dental Practice Name **Joe Smith DDS**

	*CURRENT YEAR	MONTHLY GOALS
Number of Active Patients (AP) = <input type="text" value="1975"/>		
Full Mouth X-rays - Once every three years (1/3 of patients every year)		
1,500 <i>times 1/5</i> = 300 <i>times</i> \$ 115.00	\$ 34,500.00	
Bite Wings - All patients - once a year		
1,950 <i>times 1</i> = 1,950 <i>times</i> \$ 58.00	113,100.00	
Adult Prophy		
1,450 <i>times 2</i> = 2,899 <i>times</i> \$ 83.00	240,623.11	
Adult Perio		
50 <i>times 4</i> = 202 <i>times</i> \$ 137.00	27,653.83	
Child Prophy		
375 <i>times 2</i> = 750 <i>times</i> \$ 57.00	42,750.00	
Annual Hygiene Production Potential	458,626.94	
<i>Hygiene Efficiency Factor</i>	<u>90%</u>	
Annual Hygiene Production Estimate	412,764.25	<u>34,397.00</u>
<i>Doctor's Production to Hygiene Production Ratio</i>	<u>2.10</u>	
Annual Dentist Hands on Production Goal	866,804.93	72,234.00
Total Annual Production Goal	1,279,569.18	
<i>Current Annual Hygiene Production</i>	285,000.00	
<i>Current Annual Doctors Hands on Production</i>	<u>700,000.00</u>	
	\$ 994,569.18	
Actual Practice Income Greater Than (less than) Potential Hygiene	\$ (127,764.25)	
Actual Practice Income Greater Than (less than) Potential Dentist	(166,804.93)	
	\$ 994,569.18	
RECALL EFFICIENCY		
Total Annual Hygiene Production Estimate	412,764.25	
Total Active Patients per Estimate	1,975	
Average Production per Patient Estimate	<u>208.99</u>	
Actual Production	285,000.00	
Theoretic Active Patients	<u>1,364</u>	
HYGIENE RECALL EFFICIENCY	<u>69.06%</u>	

* Current Year Based on 12 Month Period.

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